



TERRY JOHNSON


BROKER ASSOCIATE

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ORGANIZATIONS

- Realtor Association of Southwestern Illinois
- National Association of Realtors
- Illinois Association of Realtors

ACHIEVEMENTS

- Over 370 closed CRE transactions!
- Over 300 million in closings!
- Multi-Year recipient of the Board of Realtors "Largest Commercial Sale Award"
- 2012 Recipient of Economic Development Impact Award, O'Fallon Chamber of Commerce
- Three children (Daniel, Alyssa & Jordan) all have University Degrees!

EXPERIENCE = RESULTS

PROFILE

Terry Johnson is a veteran commercial broker with 37 years experience in office, retail, and land sales. He has brokered some of the largest transactions in the area including The Fountains at Fairview, The Shoppes at St. Clair, The Shoppes at Green Mount, Memorial Hospital East, the new Auffenberg AutoMall, and countless others.

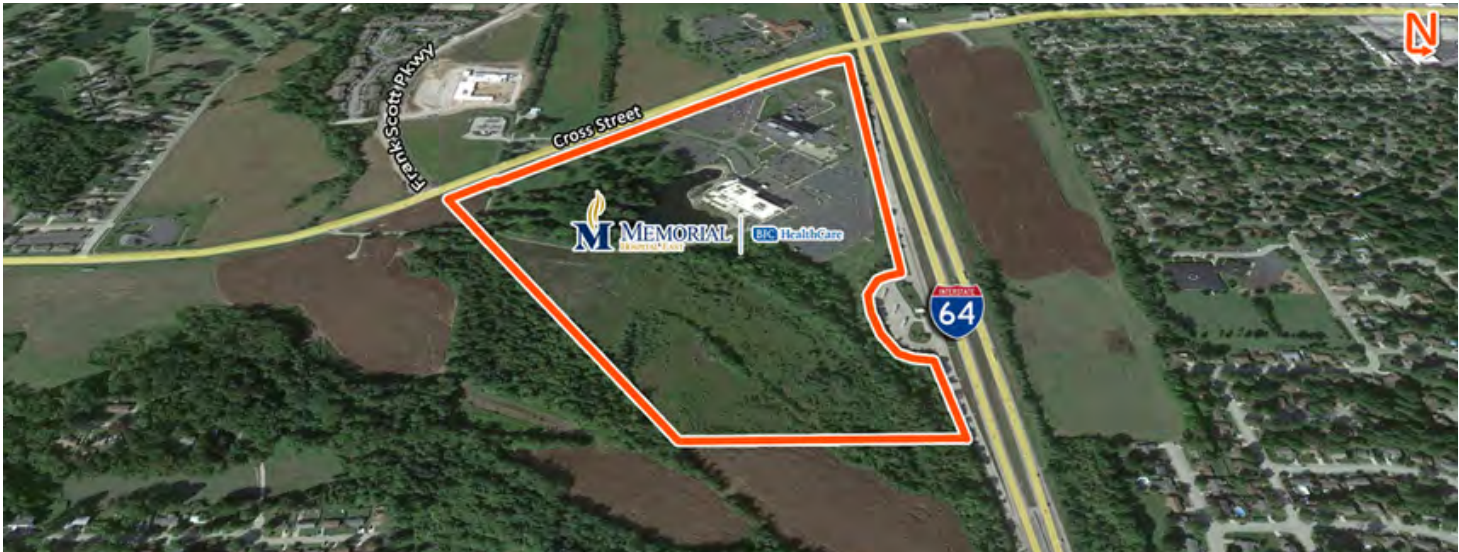
Terry's dedication to his clients has earned him the distinction of one of the top commercial brokers in the area and a go-to guy for dozens of developers and corporations.

Terry specializes in Office, Retail, Land Sales, Investment Property and Consulting.

BARBERMURPHY
COMMERCIAL REAL ESTATE SOLUTIONS

NOTABLE PROJECTS

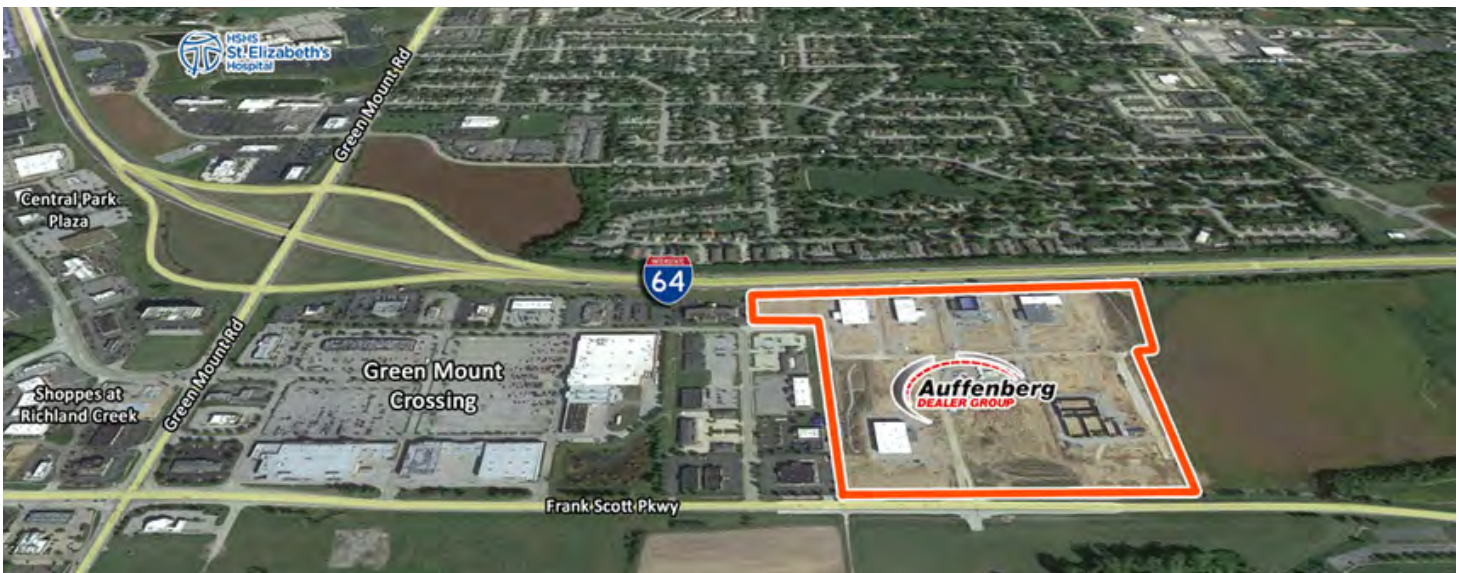
MEMORIAL/BJC HOSPITAL EAST



SIZE: 100 Acres
 PRICE: \$8.25 Million
 BUYER: Memorial Hospital, Belleville

ASSIGNMENT: Identify a 100 acre site for Memorial Hospital's expansion to the Shiloh O'Fallon area. Terry Johnson assembled six separate properties to form the 100 acres which included the relocation of the O'Fallon Sportsman's Club to a new 56 acres site. This project took approximately 14 months.

AUFFENBERG AUTOMALL, SHILOH



SIZE: 42 Acres
 PRICE: \$11.9 Million
 BUYER: BJC / Sunrise Counties

ASSIGNMENT: Locate the best possible location with 25-30 acres with I-64 frontage that is not undermined. This project took approximately 28 months.

LARGE OFFICE PROJECTS

Ziegler Coal, Fairview
 Allsup Campus Land, Belleville
 Woolpert Engineering, Fairview
 Centruie Bank, Fairview
 Vigoro Industry, Collinsville
 Ameren IP, Collinsville
 SEL Industries, Fairview
 Bronze Pointe Office Park, Swansea
 Belleville Police Station, Belleville

MEDICAL OFFICE PROJECTS

Anderson Hospital, Edwardsville
 St. Elizabeth's, Columbia
 St. Elizabeth's, Belleville
 HSHS Medical, O'Fallon
 HSHS Medical, Fairview
 HSHS Medical, Shiloh
 Anderson Hospital, Maryville
 Distinctive Dermatology, Fairview
 IMRT Radiation Treatment, Fairview

NOTABLE PROJECTS

THE SHOPPES AT ST. CLAIR



SIZE: 7.5 Acres
 PRICE: \$8.2 Million
 BUYER: CBL Properties

ASSIGNMENT: Terry Johnson represented the Diocese of Belleville to sell the strategically located 7.5 acres in front of St. Clair Square Mall. The site was occupied by St. Albert the Great Church and School. This project took approximately 30 months.

THE FOUNTAINS AT FAIRVIEW



SIZE: 48 Acres
 PRICE: \$5.6 Million to date
 BUYER: Roth Family Limited Partnership

ASSIGNMENT: Assist the developer with developing and subdividing 48 acres into a first-class office park. The site needed rezoning, utility extensions, public infrastructure, and a traffic signal. Terry Johnson has brokered all the transactions and the site is now home to over a 16 prominent businesses.

RETAIL PROJECTS & CLIENTS

Walgreens, O'Fallon
 CVS, O'Fallon
 Frieze Harley Davidson, O'Fallon
 MotoMart Stores, 5 locations
 Auffenberg Nissan, O'Fallon

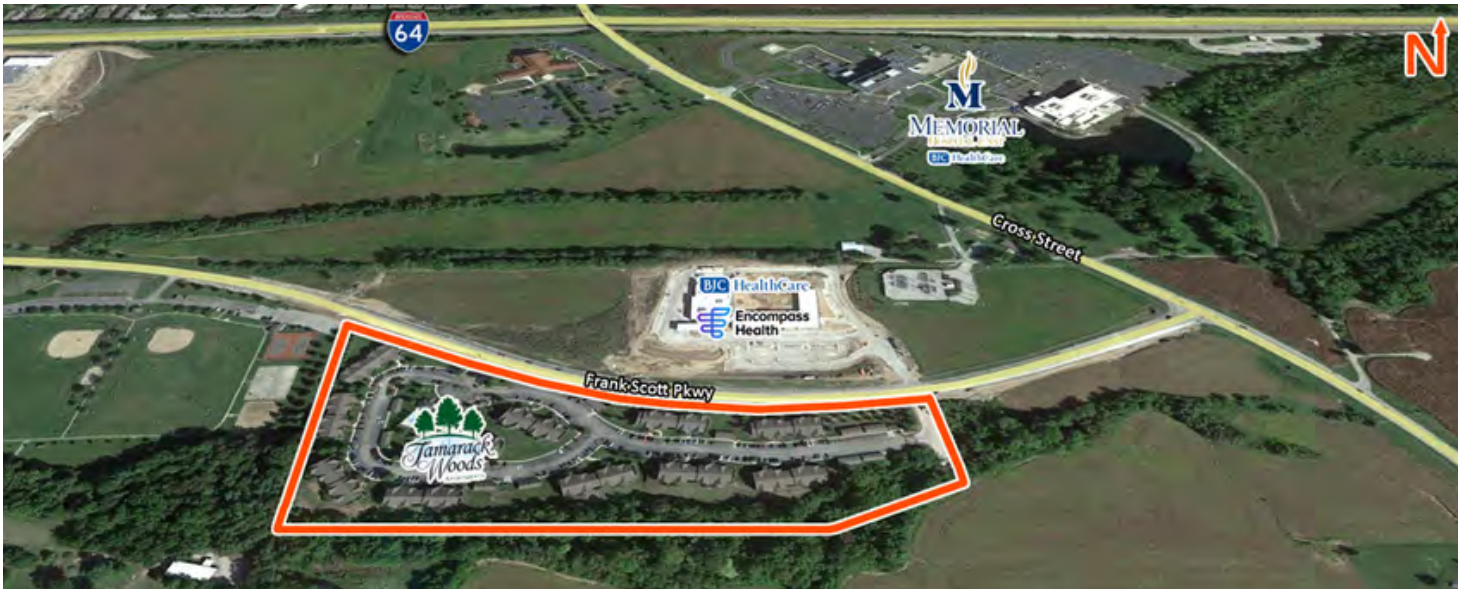
Meyer Honda, O'Fallon
 Value City Furniture, Fairview
 Global Brew, O'Fallon
 Peel, O'Fallon
 The Egg & I, O'Fallon

Skooter's Coffee (3)
 Catholic Credit Union (3)
 Family Video, Belleville
 AMC Theater, Edwardsville
 Edison's, Edwardsville

Fountains Plaza, Fairview Heights
 Hot Shots, Edwardsville
 Bella Milano, O'Fallon
 Planet Fitness, Edwardsville
 Eclipse Car Wash, Edwardsville

NOTABLE PROJECTS

TAMARACK WOODS, SHILOH



SIZE: 18 Acres
 PRICE: Undisclosed
 BUYER: Halloran Construction

ASSIGNMENT: Negotiate a transfer of MF Zoned 18 acres on Tamarack Lane to 18 acres on Frank Scott Parkway. This project took approximately 14 months.

THE VILLAS AT CRYSTAL LAKE, SWANSEA



SIZE: 16 Acres
 PRICE: Undisclosed
 BUYER: Knights of Columbus

ASSIGNMENT: Negotiate the sale and rezoning of the former Nights of Columbus property on Highway 159. This project took approximately 12 months.

SINGLE / MULTI-FAMILY / ASSISTED LIVING DEVELOPMENT LAND SALE

Savannah Hills, O'Fallon	Milburn Estates, O'Fallon	Tamarack Woods, Shiloh	Americare USA, Fairview Heights
Fountain Place, Fairview	Windsor Estates, Shiloh	Villas at Crystal Lakes, Swansea	Americare USA, Quincy
Crossfield Estates, Swansea	Wild Horse Meadows, Swansea	Cambridge House, O'Fallon	Americare USA, Springfield
Ashland Meadows, Fairview	Long Acre Ponds, Fairview	Cambridge House, Swansea	The Savannah, Shiloh