

CATHY HAMILTON
BARBERMURPHY GROUP

If you are looking for a location to launch your first business or to expand your current business throughout Southern Illinois, Cathy Hamilton is someone you should meet.

Hamilton is a commercial broker with BarberMurphy Group and also chairman of the board for the Edwardsville/Glen Carbon Chamber of Commerce.

Her entire career has been centered on economic development, real estate and financing community projects throughout Madison and St. Clair counties. “This diverse work history gives me a full perspective of what it takes to get a business from location to ribbon-cutting,” Hamilton said.

She works with business owners on real estate decisions daily. “For business owners, real estate decisions are critical to success,” she said. “A wrong location, bad lease terms or not sizing the location for the needs of the business all can be costly to any business’s immediate and long-term financial success. Local market knowledge and on-the-ground experience is critical.”

Through her experience, she understands the difficulty of building a business.

“Business is not easy,” Hamilton said. “Small-business owners are some of the toughest, most hardworking people I know. The roller coaster of challenges and risk they take with their financial future cannot be minimized. My advice is don’t give up. There are a number of great examples of Southern Illinois business owners that started off small but built businesses that have become large contributors to our local economies and communities. Cultivating and providing a taxing and regulatory business climate for small-business success is critical to the long-term success of Southern Illinois.”

